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Cash Basis

**International Costumers' Guild**  
**Surplus & Loss Budget vs. Actual 2006**  
 January through December 2006

|                                        | Jan - Dec 06   | Budget        | \$ Over Budget   |
|----------------------------------------|----------------|---------------|------------------|
| <b>Income</b>                          |                |               |                  |
| 4000 · Earned Revenues                 |                |               |                  |
| 4010 · Advertising Revenues            | 352.50         | 60.00         | 292.50           |
| 4020 · Membership Dues                 |                |               |                  |
| 4021 · General Funds Dues              | 1,509.00       |               |                  |
| 4020 · Membership Dues - Other         | 50.00          | 3,750.00      | -3,700.00        |
| Total 4020 · Membership Dues           | 1,559.00       | 3,750.00      | -2,191.00        |
| 4030 · Miscellaneous Revenues          | 38.59          |               |                  |
| Total 4000 · Earned Revenues           | 1,950.09       | 3,810.00      | -1,859.91        |
| 4510 · Contributed Support             |                |               |                  |
| 4511 · General Funds                   | 5.00           |               |                  |
| 4525 · Archive Funds                   | 100.00         |               |                  |
| Total 4510 · Contributed Support       | 105.00         |               |                  |
| Total Income                           | 2,055.09       | 3,810.00      | -1,754.91        |
| <b>Expense</b>                         |                |               |                  |
| 5000 · General Business Expenses       |                |               |                  |
| 5010 · Awards                          | 114.60         | 60.00         | 54.60            |
| 5060 · Postage and Delivery            | 70.65          |               |                  |
| 5090 · Web Site                        | 44.95          | 71.04         | -26.09           |
| Total 5000 · General Business Expenses | 230.20         | 131.04        | 99.16            |
| 5200 · Newsletter                      |                |               |                  |
| 5210 · Printing and Reproduction       | 1,864.86       | 2,259.96      | -395.10          |
| 5220 · Postage and Delivery            | 703.11         | 1,140.00      | -436.89          |
| 5230 · Supplies                        | 110.20         | 45.48         | 64.72            |
| 5250 · Licenses and Permits            | -64.78         |               |                  |
| Total 5200 · Newsletter                | 2,613.39       | 3,445.44      | -832.05          |
| Total Expense                          | 2,843.59       | 3,576.48      | -732.89          |
| Net Income                             | <u>-788.50</u> | <u>233.52</u> | <u>-1,022.02</u> |